

“STATE OF THE ART E-COMMERCE SOLUTIONS”

# Success Story

MUSTANG TECHNOLOGIES INC.



CANADA'S CREDIT  
AND DEBIT CARD  
PROCESSING EXPERTS

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the support and service  
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long-term business  
partners...”*

**Michel J. Doucet, eng., M.Sc.**  
PRESIDENT & CHIEF EXECUTIVE OFFICER  
MUSTANG TECHNOLOGIES INC.  
MONTREAL, QUÉBEC, CANADA



## BUSINESS NEED

The growth of e-Commerce in business and the acceptance of e-Commerce by consumers over the past several years truly legitimizes the concept of selling products and services on-line. Mustang Technologies Inc., a Montreal-based integrated e-business solutions provider, is no stranger to e-Commerce, and as such required an on-line payment processing offering for clients. Mustang's business makes it possible for medium and large companies around the world to maximize their international visibility and profit through commercial Internet access and services.

When designing transactional Web sites for clients, ensuring maximum efficiency and reliability is a top priority for Mustang Technologies. Having tried other e-payment systems, and never being completely satisfied with the product and service they received, Mustang knew what they were looking for going into their initial meeting with Moneris Solutions.

*“With previous providers, transactions were processed slowly, and we had to do lots of back-end programming to make things go smoothly. It was rather complicated,”* said Michel J. Doucet, President and CEO.

## THE SOLUTION

### **Moneris Solutions' eSELECTplus**

Mustang Technologies wanted to provide its customers with the best tool on the market for processing on-line credit card transactions. Mustang approached Moneris Solutions to talk about their eSELECTplus online payment processing technology. *“We knew that Moneris Solutions was formed through Bank of Montreal and Royal Bank. Not only was this reassuring to us and our clients, but instilled a level of confidence knowing the technology and organization would be first class,”* continued Mr. Doucet.

Mustang Technologies was drawn to Moneris Solutions because of its reputation and background, but also because Moneris' leading on-line payment processing technology was proven to be effective and reliable. *“We're very pleased with eSELECTplus. Transactions are processed easily and quickly, and in less than sixty seconds the client has an answer as to whether or not the payment has been accepted. That's crucial in a world where time is a competitive stake.”*

Mustang Technologies believe that in Moneris Solutions they have found the perfect business partner, one that provides them with state-of-the-art e-Commerce solutions for Mustang clients. *“Moneris Solutions provides exceptional customer service. Whenever we need information or service, our Moneris representative gets back to us right away. The technology is sound, the support and service we receive is second-to-none, and for these reasons alone, Moneris Solutions and Mustang Technologies will undoubtedly remain long-term business partners.”*